

DUE DECEMBER 31 Pursuant to Public Resources Code § 6306

Fiscal/Calendar Year:

Grantee Name:

Contact Person:

Mailing Address:

1. Funds

a. Is a separate fund maintained for trust assets, liabilities, revenues and expenditures?

YES NO

If “Yes”, please list the name(s) of the fund(s).

If “No”, under what fund are they accounted for?

b. Are separate financial statements prepared for the trust?

YES NO

If “Yes,” describe the organization of the separate financial statement.

If “No,” in which financial statements are they included? (Name of the document(s) and the applicable page number(s)).

2. Revenue

a. What was the gross revenue received or generated from trust land or trust assets during the past fiscal year?

b. Please list all sources of revenue and the amount of revenue generated from each source (e.g., permits, rentals, percentage of lease, etc.).

GRANTED PUBLIC TRUST LANDS STANDARDIZED REPORTING FORM

SLC 150 (formerly Form 12.26)

3. Expenses

- a. What was the total expenditure of funds received or generated from trust land or assets during the past fiscal year?

- b. What expenses were allocated or charged directly to the trust? Please list the source of the expenditure and the amount expended.

- c. Have there been any capital improvements over \$250,000 within the current fiscal year? Are any capital improvements over \$250,000 expected in the next fiscal year?

- d. Describe any other disposition of trust funds or assets or any other disposition of the trust lands or trust assets themselves. Include any internal funds that were transferred to other grantees, to the management of entity or under the management of another political subdivision of the grantee under an agreement, settlement, or memorandum of understanding.

4. Beginning and Ending Balance

Please list the beginning and ending balances for the tidelands trust fund(s) for this past fiscal year.

FY21 Audited Financial Statements

Granted Public Trust Lands Standardized Reporting Form

Operating Revenues	FY21	FY20	Amount	Notes
Charges for berthing and services	\$ 7,886,322.87	\$ 7,920,083.53		
Slip Rent Permanent	\$ 4,682,158.53		\$ 2,339,354.41	50% of Slip Rent Permanent less 50% Annual Slip Rent Discount. Approx. 50% of Slips are on Granted Public Lands. \$686.19 of Charter Revenue Recorded as Slip Rent, Transferred to Rents and Concessions.
Slip Rent Visitors	\$ 160,808.64			
Annual Slip Rent Discount	\$ (2,763.53)			
Misc. Tenant Rent (Sewer)	\$ 133,552.64			
Launch Fees	\$ 210,486.50			
Liveaboard	\$ 71,692.45		\$ 35,846.23	Approx. 50% of Slips are on Granted Public Lands
Catamaran Storage	\$ 26,069.22			
North Harbor Dry Storage	\$ 188,262.20			
7th Ave Dry Storage	\$ 117,820.69			
Waiting List	\$ 136,298.76			
Slip Leave Option	\$ 4,750.00			
Partnership Fees	\$ 28,993.43		\$ 14,496.72	Approx. 50% of Slips are on Granted Public Lands
Sublease Fees	\$ 28,957.53		\$ 14,478.77	Approx. 50% of Slips are on Granted Public Lands
Variable/Utility Fees	\$ 195,609.95			
Late Fees	\$ 43,570.59			
Citations	\$ 89,341.19			
Credit Card Convenience Charges	\$ 23,240.58			
Parking - Concession Lot	\$ 403,434.40			
Parking - Launch Area	\$ 17,115.20			
Parking - Westside	\$ 95,942.49			
Meter Permits & Coin	\$ 150,506.73			
Slip Renter Parking Permits	\$ 31,648.00			
RV Parking	\$ 121,393.84			
Fuel Sales Gasoline	\$ 221,099.92			
Fuel Sales Diesel	\$ 354,403.00			
Fuel Service Call Back Charges	\$ 10.00			
Wash Rack	\$ 1,859.00			
Boatyard Retail	\$ 11,370.98			
Boatyard Labor				

FY21 Audited Financial Statements

Granted Public Trust Lands Standardized Reporting Form

Boatyard Rental	\$	3,025.00		
Boatyard Misc.	\$	35,840.13		
Lay Days/Storage	\$	140,551.00		
Vessel Haulout	\$	135,044.80		
Vessel Berthing	\$	24,229.01		
				Charter Fees included in Rent and Concession. Four Charter Operators Operate on Granted Lands. \$686.19 of Charter Revenue Recorded as Slip Rent, Transferred from Slip Rent Permanent
Rent and concessions	\$	1,635,555.45	\$ 1,893,576.00	\$ 7,150.59
*Page 17 of Financial Statements	\$	17,408,201.19	\$ 9,813,659.53	\$ 2,411,326.70
				Gross Revenue Received

Operating expenses	FY21	FY20	Amount	Notes
Depreciation and amortization	2,159,280	1,954,934		
Dredging operations	1,357,222	1,369,670	32,674	Based on Volumes of Dredged Material, Approx 2% related to Granted Public Lands
Administrative services	753,848	759,880		
Grounds	733,457	727,772		
Harbor patrol	669,826	683,549		
Fuel services	427,765	536,061		
Property management	515,497	480,408		
Marina management	483,428	434,290	241,714	Approx. 50% of Slips are on Granted Public Lands
Parking services	248,637	341,396		
Non-cash pension liability	190,116	338,085		
Buildings	323,175	323,550		
Boatyard operations	303,551	274,979		
Docks, piers, marine structures	269,258	237,013	134,629	Approx. 50% of Slips are on Granted Public Lands
Finance & purchasing	194,674	181,208		
Environmental & permitting	139,893	174,318	34,973	50% of effort waterside related. Assume 50% waterside effort related to Granted Public Lands = 25%
Rescue services	84,414	99,549		
Utilities	86,067	85,665		
Non-cash OPEB liability	81,221	67,186		
Port commission support	56,586	52,156		
Aeration	40,795	38,467	24,477	60% of Aeration effort related to Granted Public Lands
Events	-	30,440		

FY21 Audited Financial Statements

Granted Public Trust Lands Standardized Reporting Form

Capital projects	1,630	6,812	
Fishery support	5,064	5,680	
*Page 17 of Financial Statements	9,125,404	9,203,068	468,468 Expenditure of Funds Received from Trust Land

Capital Assets	FY21	FY20	Amount	Notes
Nondepreciable assets				
Land	1,349,360	1,349,360		
Construction in progress	570,268	3,197,517		
Depreciable assets				
Structures and improvements	30,057,168	29,668,008		
Docks	27,023,464	24,113,526		
Equipment	10,884,518	11,864,219		
Office equipment	73,114	153,680		
*Page 15 of Financial Statements	69,957,892	70,346,310	-	Capital Improvements over \$250,000

\$ 468,468 Total Expenditure of Funds Received from Trust Land

SANTA CRUZ PORT DISTRICT

STATEMENTS OF REVENUES, EXPENSES, AND CHANGE IN NET POSITION Years Ended March 31, 2021 and 2020

	2021	2020
Operating revenues:		
Charges for berthing and services	\$ 7,886,323	\$ 7,920,084
Rent and concessions	1,635,555	1,893,576
	<u>9,521,878</u>	<u>9,813,660</u>
Operating expenses:		
Depreciation and amortization	2,159,280	1,954,934
Dredging operations	1,357,222	1,369,670
Administrative services	753,848	759,880
Grounds	733,457	727,772
Harbor patrol	669,826	683,549
Fuel services	427,765	536,061
Property management	515,497	480,408
Marina management	483,428	434,290
Parking services	248,637	341,396
Non-cash pension liability	190,116	338,085
Buildings	323,175	323,550
Boatyard operations	303,551	274,979
Docks, piers, marine structures	269,258	237,013
Finance & purchasing	194,674	181,208
Environmental & permitting	139,893	174,318
Rescue services	84,414	99,549
Utilities	86,067	85,665
Non-cash OPEB liability	81,221	67,186
Port commission support	56,586	52,156
Aeration	40,795	38,467
Events	--	30,440
Capital projects	1,630	6,812
Fishery support	5,064	5,680
	<u>9,125,404</u>	<u>9,203,068</u>
Operating income	<u>396,474</u>	<u>610,592</u>
Non-operating revenues (expenses):		
County revenues for public services	50,000	49,985
Grants	23,801	37,826
Dredging reimbursement (Note 10)	385,000	385,000
Interest income	80,131	265,810
Other income	38,570	2,809
Interest expense	(443,836)	(491,385)
	<u>133,666</u>	<u>250,045</u>
Increase in net position	530,140	860,637
Net position, beginning	<u>29,574,948</u>	<u>28,714,311</u>
Net position, ending	<u>\$ 30,105,088</u>	<u>\$ 29,574,948</u>